

## Why Do Smart People Make Such Stupid Mistakes A Practical Negotiation Guide To More Profitable Client Relationships for Marketing And Communication Teams And Professional Service People

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### Why Do Smart People Make

Smart people aren't just wise. Smart people make smart decisions. Which means they avoid falling prey to these all too common traps.

### 6 Reasons Really Smart People Make Really Dumb Decisions ...

Smart people make smart decisions. Doing the same is the most important factor in how things turn out for you. menu. Video Webinars Start A Business Subscribe Books. search person. insert\_emoticon.

### 10 Behaviors of Smart People - Entrepreneur

Why do smart people make stupid decisions? There are two ways of looking at it. The first is that smart people tend to hold higher offices in an organization and are therefore in a position to make important decisions, which are magnified within the organization. When a CEO makes a bad decision, everyone in the organization knows about it.

### Why Smart People Make Stupid Decisions

Why Do Smart People Make Stupid Arguments? I'm always puzzled about why smart people make (and believe) such stupid arguments. We see this all the time, of course, in political discourse and family disagreements, not to mention department meetings, but since my field is religious studies I hear it the most in connection with the great religions of the world.

### Why Do Smart People Make Stupid Arguments? - The Bart ...

Smart people also do better with being alone. The savanna theory says that most people enjoy being around other people—a trait that also harkens back to our caveman need for community. "Humans used to live in communities of about 150 people, so when we're in environments where the population exceeds that number, we're not as comfortable or happy," the article noted.

### Why Smart People Make Great Addicts - Rehab Reviews

Why Smart People Make Stupid Decisions. ... Bandwagon effect: Tendency to do (or believe) things because many people do (or believe) the same. Related to groupthink and herd behavior.

### Why Smart People Make Stupid Decisions - Forbes

Smart people pride themselves on their opinion, and they know that to create a valuable one, research on particular trends and why people are attracted to them is a necessary procedure. 4. Show ...

### The 10 Things Really Smart People Do - Elite Daily

Extremely intelligent people are keenly aware of the fact that we only have so many hours in a day, days in a year, and years in our lifetime. They're aware that balance is important, however, they're also aware of their own impermanence and finite resources, so they often intentionally break this sense of balance and make sacrifices for the sake of achieving their major goals .

### Extremely Intelligent People Do These 9 Things on a ...

"More intelligent people may be more distractible at work because they have trouble prioritizing all of the great ideas they're always coming up with, according to a new study," Money said ...

### 10 Problems Only Smart People Have | Inc.com

This is, in other words, perhaps why "smart" people do "dumb" things. The ability to think critically, on the other hand, has been associated with wellness and longevity.

### Why Do Smart People Do Foolish Things? - Scientific American

Intelligent people feel cursed by their intelligence. They often think about the saying, "ignorance is bliss" and wonder if it would be better if they simply weren't so smart. But by pretending to not be so intelligent, they feel like they're not being true to themselves. All the overthinking they do on a daily basis can lead to anxiety ...

### 5 Struggles Only Highly Intelligent People Suffer From

We all know smart people who do stupid things. At work we see people with brilliant minds make the most simple mistakes. At home we might live with someone who is intellectually gifted but also ...

### Why do smart people do stupid things? It's simple ...

Here are four reasons why people not as smart as you are making more money than you, and what you can do about it. 1. The Rich Get Richer. Financial success is not always the result of hard work and skill alone; sometimes it's simply inherited.

### 5 Reasons Stupid People Make More Money Than You

Intelligent people don't always do the right thing, only the evolutionarily novel thing. SHARE. TWEET. EMAIL. advertisement. Read Next. Why Men Lie Up and Women Lie Down.

### Why Intelligent People Use More Drugs | Psychology Today

There are some things we can do to avoid looking less intelligent than we really are, but despite knowing these things, we do them on a regular basis anyway. If you've ever found yourself feeling a little embarrassed, or even stupid, because of your actions, take note: these 14 habits make

people seem less intelligent.

**14 habits of stupid people that smart people don't have ...**

Intelligent people have less friends. The realer you are the fewer friends you have. Here's why: 1. You're liberated in your own speech, thoughts, and actions, which can be contrary to those of your "friends." You have a strong mindset and values. Your mind isn't limited and you always have something to say.

**9 Reasons Why Intelligent People Have Fewer Friends ...**

Smart people make stupid decisions because they struggle with the same challenge that we all do—overconfidence. Overconfidence causes us to be close minded towards different ideas than ours. It makes us slow and rigid in adapting to change. It prevents us from solving complex problems and dealing with uncertainty with confidence.

**Why Smart People Make Stupid Decisions (And How to Avoid This)**

• David Robson's The Intelligence Trap: Why Smart People Do Stupid Things and How to Make Wiser Decisions is published by Hodder & Stoughton (£20). To order a copy go to [guardianbookshop.com](http://guardianbookshop.com) .

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